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Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today's market participants.

For more than 50 years, we have been developing growth strategies for the Global 1000 companies, emerging businesses, the public sector and the investment community.

Our 'Growth Partnership' supports clients by addressing these opportunities and incorporating the 2 key elements driving visionary innovation:

The **Integrated Value Proposition** provides support to our clients throughout all phases of their journey to visionary innovation including research, analysis, strategy, vision, innovation and implementation.

The **Partnership Infrastructure** is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This consists of our 360° research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

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WWW.FROST.COM

FROST & SULLIVAN ASEAN MANAGEMENT ASSOCIATE PROGRAMME

ENRICH YOUR LIFE, ENHANCE YOUR CAREER!

At Frost & Sullivan there are no limits to your professional development opportunities and it starts here. The Frost & Sullivan Management Associate Programme is an exhilarating 12-month programme designed to mould and harvest top-class individuals, to be embedded with Frost & Sullivan Core Values, knowledge and skills.

Through frequent interactions with senior leaders throughout the organization as well as on the job training on live projects, the program develops individuals for future positions within Frost & Sullivan Asia Pacific.

PROGRAM STRUCTURE

Successful candidates would go through a 12-month induction program at our Iskandar, Malaysia Growth Innovation Centre. You will spend time across various business units in the company including but not limited to Research, Growth Consulting, Thought Leadership and Sales & Marketing.

PROGRAM STRUCTURE

ROTATIONS



NEO

2 WEEKS



Growth Consulting

12 WEEKS



Growth Partnership Services

12 WEEKS



Knowledge-as-a-Service

12 WEEKS



Visionary Innovation Group

12 WEEKS



Sales & Marketing

2 WEEKS

WHAT IT TAKES TO BE SUCCESSFUL

We are looking for dynamic individuals who are excited to unleash their true potential and not afraid to take on the hard stuff. To be a Rock Star at Frost & Sullivan, you should meet the following requirements:

- Postgraduate (MBA/Masters) degree from a leading university, OR Bachelor degree (minimum 2nd class upper)
- Experienced candidates looking for change of career and willing to learn ropes of research and consulting are welcome to apply
- An intellectual curiosity to learn and challenge
- Ability to collaborate across all levels of the company
- An Olympic spirit – a competitiveness to be part of a winning global team
- Self-motivated, Strong on taking initiative, Open to Feedback
- Keen on teamwork and Passionate about client advocacy
- Globally minded and ability to navigate in a diverse cultural environment
- Excellent spoken and written English, as well as strong communication and people skills are definite pre-requisites
- ASEAN nationals are encouraged to apply

HOW DO YOU APPLY?

Email your resume with the subject heading [ASEAN Management Associate Programme: Iskandar Malaysia](#) to iskandar.recruit@frost.com along with a 500 word essay based on any one of the following:



OLYMPIC SPIRIT



EVERYBODY SERVES CLIENT



ONE GLOBAL TEAM



PROVOCATIVELY CHALLENGING



SENSE OF URGENCY



BEING SIGNIFICANT



FROST & SULLIVAN

Everybody Serves Clients

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